



**Boustead Projects Limited**  
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## **BOUSTEAD PROJECTS FINANCIAL RESULTS ANNOUNCEMENT FOR 1Q FY2018 ENDED 30 JUNE 2017**

	<b>1Q FY2018</b>	<b>1Q FY2017</b>	<b>Change</b>
<b>Revenue</b>	<b>S\$45.7m</b>	S\$60.9m	-25%
<b>Gross profit</b>	<b>S\$14.5m</b>	S\$13.5m	+7%
<b>Profit before income tax ("PBT")</b>	<b>S\$7.1m</b>	S\$7.3m	-4%
<b>Total profit</b>	<b>S\$5.8m</b>	S\$6.1m	-5%
<b>Profit attributable to equity holders of Company</b>	<b>S\$5.8m</b>	S\$6.1m	-5%
<b>- Earnings per share</b>	<b>1.8cts</b>	1.9cts	-5%
<b>- Net asset value per share</b>	<b>73.6cts</b>	62.4cts	+18%

**Note to Editors: The Boustead Projects Group ("BP Group")'s revenue is largely derived from project-oriented business and as such, quarterly results would not accurately reflect the full-year's performance. Full-year to full-year comparisons are more appropriate for analytical purposes.**

### **1Q FY2018 Highlights:**

- Revenue was 25% lower year-on-year at S\$45.7 million, due to lower revenue contributions from both the design-and-build and leasing businesses.
- Total profit was 5% lower year-on-year at S\$5.8 million, mainly supported by better overall gross margins achieved due to productivity improvements and unlocking of cost savings from projects.
- The current order book backlog stands at about S\$137 million.

**Singapore, 8 August 2017** – Mainboard-listed Boustead Projects Limited (“Boustead Projects” or the “BP Group”), a leading specialist in real estate solutions today announced its unaudited financial results for the first quarter ended 30 June 2017 (“1Q FY2018”).

For 1Q FY2018, total revenue was 25% lower year-on-year at S\$45.7 million, due to lower revenue contributions from both the design-and-build and leasing businesses. However, total profit was 5% lower year-on-year at S\$5.8 million, mainly supported by better overall gross margins achieved due to productivity improvements and unlocking of cost savings from projects.

Design-and-build revenue for 1Q FY2018 was 28% lower year-on-year at S\$37.8 million, as there were more projects with greater work progress in the previous year’s comparative period. In addition, there was a lower total value of contracts secured during FY2017 for revenue conversion during 1Q FY2018.

Leasing revenue for 1Q FY2018 was 7% lower year-on-year at S\$7.9 million, mainly impacted by the lack of contribution from 36 Tuas Road due to AusGroup’s early lease termination in 4Q FY2017.

The BP Group’s overall gross profit for 1Q FY2018 increased 7% year-on-year to S\$14.5 million. Overall gross margin for 1Q FY2018 increased to 32% from 22% in 1Q FY2017, mainly due to productivity improvements and unlocking of cost savings from projects.

Total PBT for 1Q FY2018 was 4% lower year-on-year at S\$7.1 million, on lower other income, higher overhead expenses and higher share of loss of an associated company and joint ventures, partially offset by higher gross profit and lower finance expenses.

Mr Thomas Chu, Managing Director of Boustead Projects said, “We expect FY2018 to be another challenging year. Nonetheless, with our healthy balance sheet and strong net cash position, we are in a strong position to pursue our strategies on strengthening our smart building and eco-sustainable capabilities, driving cost and productivity improvements, focusing on higher value industries, and building additional strategic partnerships and platforms regionally.”

At the end of 1Q FY2018, the BP Group’s financial position remained healthy with cash and cash equivalents of S\$135.4 million and total equity of S\$235.4 million. Net asset value per share climbed to 73.6 cents at the end of 1Q FY2018, from 71.7 cents at the end of FY2017, while the net cash position (cash and cash equivalents less total borrowings) significantly improved to S\$48.6 million at the end of 1Q FY2018.

The BP Group’s current order book backlog (unrecognised project revenue remaining at the end of 1Q FY2018 plus the total value of new orders secured since then) stands at approximately S\$137 million.

-- End of media release --

## **About Boustead Projects Limited**

Established in 1996, Boustead Projects Limited is a leading industrial real estate solutions provider in Singapore, with core engineering expertise in the design-and-build and development of industrial facilities for multinational corporations and local enterprises. To date, we have constructed and developed more than 3,000,000 square metres of industrial real estate regionally in Singapore, China, Malaysia and Vietnam. Our wholly-owned design-and-build subsidiary, Boustead Projects E&C Pte Ltd ("BP E&C") is approved by the Building & Construction Authority ("BCA") of Singapore for Grade CW01-A1 and General Builder Class One License to execute building construction contracts of unlimited value.

Our in-depth experience in designing and constructing custom-built facilities covers the aerospace, commercial, food, healthcare and pharmaceutical, high-tech manufacturing, lifestyle, logistics, oil & gas, precision engineering, research & development, resource recovery, technology and transportation industries. We are also a leader in pioneering advanced eco-sustainable facilities under the BCA's Green Mark Programme and the US Green Building Council's Leadership in Energy & Environmental Design (LEED) Program. In Singapore, BP E&C is one of only nine bizSAFE Mentors and also a bizSAFE Star, the highest qualification that can be attained in recognition of a company's health, safety and environmental management programmes.

On 30 April 2015, Boustead Projects listed on the SGX Mainboard.

Boustead Projects is a 51%-owned subsidiary of Boustead Singapore Limited, a progressive global infrastructure-related engineering services and geo-spatial technology group which is separately listed on the SGX Mainboard.

Visit us at [www.bousteadprojects.com](http://www.bousteadprojects.com).

## **Financial Results Archive**

To access the archive of financial results since the listing of Boustead Projects on the SGX, please go to: [http://www.bousteadprojects.com/investor\\_centre/quarterly\\_results.asp](http://www.bousteadprojects.com/investor_centre/quarterly_results.asp).

## **Contact Information**

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